

# HILLYARD CCAP<sup>®</sup> - Case Study

## Hanover – Horton Schools

"...this district has decided that it was the right decision not to privatize our custodial services. (This was confirmed) when the high school custodial team (was) recognized by the NEA as runner-ups for the 'Clean Award'..."

... we have actually reduced our operational costs for our custodial program by 22% (and) have achieved the goal of being able to operate at a more effective and efficient manner while retaining our district employees."

Mark Hubbard  
Administrator



### Vital Statistics

■ Buildings	5
■ Cleanable Sq. Ft.	198,650
■ Approx. Enrollment:	1,348
■ FTE's:	7.12

## How Did Hillyard CCAP Help?

### CCAP Helped Us Transition to 'Team Cleaning'

- Cleaning is more efficient with less duplication of effort.
- Job Cards are invaluable tools for new and experienced staff.
- CCAP Reports provided real numbers that helped us reposition responsibilities more appropriately during these challenging budget years.



### CCAP Helped Standardized Our Cleaning Products

- We eliminated dozens of products.
- Dispensing stations for approved products control costs by eliminating duplication and waste.
- Training controls usage.
- Standardized products simplify MSDS reporting.



### CCAP Puts Everyone on the Same Page

- Staff is now a "team" working together towards redefined priorities.
- Cleaning is consistent and focused on sanitation.
- Automation and specialization have led to improvements in cleanliness.

"After almost two years we can now say that the CCAP program has exceeded our expectations... we changed everything that the custodians had done in the past (and) have established a routine that does indeed allow us to be most efficient and cost effective..."

Mark Hubbard