

Catch the Momentum, Be the Momentum

The Enterprises Express - Quarter 2, 2018

WELCOME



We are excited to
 add our 8th branch to
 the KSS Enterprises
 Family!

Inside this Issue:	
Enterprise News	2-7
KSS Department News	8-14
Quarterly Quotes	15
Quarterly Awards	16
KSS Branch News	17-32
Wellness Corner	33
Up Close & Personal	34
Celebrating You!	35

Catch the Momentum, Be the Momentum

ENTERPRISE NEWS



We are pleased to announce that KSS Enterprises has acquired GT Packaging and Janitorial in Traverse City Michigan. So the fun and growth continues! This purchase will allow KSS to continue to be recognized as a dominant force throughout the North as well as the industry.

We will have 13 new team members joining our team with 4 of them being sales professionals. One of their strengths is in packaging sales and this will bring many additional resources to KSS to further our efforts in this area.

A huge THANK YOU to all that have been involved and know that more team members will be called upon moving forward to assist in the successful transition of GT into KSS. We have a lot to accomplish and we know there will be many questions that will need to be answered as we progress. Please do not hesitate to reach out with thoughts, ideas, concerns etc.

This is truly a great opportunity and one of significance in many aspects for KSS and its future for all team members within KSS and The Enterprises companies.

Thanks once again for all that each of you do in making the Enterprises a success!

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ENTERPRISE NEWS CONTINUED....

Summertime means another round of KSS Training Expos, which provides our team an opportunity to meet and help train our own customers. The expos also help get vendors in front of our customers and inform them directly about their newest and best products so that we can help serve them better.



We held four different training expos this summer. They were located at schools in LaPorte, Indiana; Clintondale, Michigan; Lowell, Michigan; and at our own corporate headquarters in Kalamazoo. All featured a wide variety of classes, ranging from the actual chemistry behind cleaning, to personal goal setting, to how to properly clean the newest kinds of flooring. The LaPorte expo was our largest at 110 attendees. The Lowell expo had 80 attendees, while the Clintondale expo had 105 and the Kalamazoo event had 100.



Our first expo at our own Kalamazoo headquarters was a popular one, with many attendees complementing our new facilities. It was the perfect opportunity for our customers to be able to see where we work and be able to feel more connected with us. Our Kalamazoo employees also enjoyed being able to interact directly with the people they help service every day.

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ENTERPRISE NEWS CONTINUED....

Three of the four expos featured keynote speakers that were a highlight of each event. Our speaker at the Kalamazoo expo was Zach Terrell, former WMU football quarterback. During his time at WMU he was one of the most decorated athletes in WMU history, and Heisman semi-finalist. His message challenged everyone, that despite the labels and limitations placed on them by others, to overcome those and become an effective leader, an asset to a positive culture and a dependable teammate.

Another favorite of expo attendees was our new class, Workplace Security, which was taught by various security professionals and was offered at three of our four expos. It focused on the dangers present in today's workplaces and what steps our customers can take to protect their facilities against them. Other popular classes included Equipment Maintenance, which focused on easy methods of equipment upkeep, and Restroom Care, which covered procedures and products for developing and maintaining odor free restrooms.



All the events ended with a very popular raffle where we gave away prizes ranging from golf umbrellas to gift cards to an HD TV. The gifts are donated by our vendors and KSS.

We are appreciative of all the work everyone put into making our expos go off without a hitch. It is a massive undertaking that requires effort from almost every section of KSS and we are grateful for everybody who helped out.

**If you have any ideas or suggestions for future expos, please send them to
Christie Tucker.**

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ENTERPRISE NEWS



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ENTERPRISE NEWS CONTINUED....

LOOK WHO'S GRADUATING!!

Nine team members within The Enterprises will be celebrating their children's high school graduation this year! **Huge congratulations to all— and wishing everyone great success in the next chapter of their lives!** Check out what their plans are:

Renea Taylor/KSS-- Daughter, Kylee:

Kylee is moving to Lansing on August 5th to start softball training for Lansing Community College where she plans to obtain her certification in Sonography (Ultra Sound Tech).

Tim Goff/KSS-- Daughter, Sydnie

Sydnie plans to attend KVCC and focus on deaf interpretation while getting her prerequisites out of the way. She then wants to transfer to a 4 year college to continue getting a bachelors in deaf interpretation and minor in psychology.

Rick Fillmore/KSS-- Son, Ian

My son Ian, really has no plans at this point for further education. If so it will be a skilled labor position through a vocational program. ie...welding, building trades is what he likes. Currently Ian is working at UPS part time from 5am to 9am. I know he has plans to be a driver there and he is dedicated to putting in hard work and time in to reach that goal 3 to 5 years. His uncle has been driving there for 30 years, so with any luck he can get a head above the competition there. He does have my work ethic so I am confident he will do fine. He is also mowing lawns with his buddy as a second job, plus raising 4 goats, 3 dogs with his girlfriend of 3 years now. I think he wants to be farmer.... :) lol

Rick Rusthoven/KSS-- Daughter, Riley

Riley Graduated from Grandville High School. Riley is excited about attending college and is planning to go to Grand Valley State University in the fall where she will be pursuing a Bachelors of Social Work degree and potentially a Masters degree in Social Work in the future.

Roger Behnke/KSS-- Son, Nick

Nick is going to attend WMU. Undecided about his major, but he is going to be part of the WMU Marching Band. He will continue performing in plays with Center Stage Theatre in Comstock.



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ENTERPRISE NEWS CONTINUED....

Chris Chomoa/KSS-- Son, Ethan

Ethan will be attending Grand Valley State University in the fall.

Gary Dean/KSS-- Son, Isaac

Isaac graduated from High School on May 24th. He has completed his first year of college at KVCC. He plans to finish his associate's degree in engineering next year, with the intent of transferring to a four year institution.

Jenn Pollock/KSS – Daughter, Laura

Laura graduated from South Christian High School. She had an internship her senior year at Color House Graphics, a book publishing company in Grand Rapids, and upon completing the internship she was hired part-time. She does print set-up, basic graphic design, and works in the bindery. She also works part-time at Biggby Coffee as a barista. She does not plan on going to school at this time. She hopes to gain more experience in print production and graphic design and work towards a career in that field.

Congratulations to Tom and Pat Hill on being recognized as this year's MVP at the Big Brothers Big Sisters benefit dinner! This is a big honor and highlights their years of dedication towards their organization.



Ed was recently interviewed and quoted in Sanitary Maintenance Magazine. The story is titled, Exploring Acquisition And Greenfield Strategies. Check out the full story with the link: <https://cleanlink.com/sm/article/Exploring-Acquisition-And-Greenfield-Strategies--22260>

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HUMAN RESOURCES NEWS

Announcements

A HUGE CONGRATULATIONS TO THE FOLLOWING TEAM MEMBERS

Ed Stasiak Ed is the new President of KSS Enterprises. Ed has been part of the KSS organization for more than 18 years and has assisted KSS and The Enterprise companies to grow in so many ways during this time frame. Ed has earned this opportunity as he brings a huge value to all of us in his leadership, dedication, hard work, knowledge, and extremely strong desire to succeed. Ed is very focused on our team and the future and will no doubt continue to build our companies and teams to achieve our long-term strategic goals.

This is a very exciting time for all of our team members and The Enterprise companies and Ed is the right person to lead us as we take our next steps into the future.

Katie Engle Katie is our new HR Director. Katie brings more than 8 years of experience to The Enterprises and has brought a lot of new ideas and is very committed to our teams. We are very excited for Katie and what she brings to The Enterprise companies with her strong positive attitude and work ethic, assisting each of us to achieve our best.

Tim Goff With the addition of Adam as our IT Administrator, Tim now moves into a new title/role as Director of IT. We look forward to his continued contributions and expertise to KSS and The Enterprises.

Lynnette Huffstutter—Scott Bland – John Bemke – Alex Brajak—Tim Goff

We are also very pleased to announce that these team members are all now part of our Leadership Team at KSS and will assist us with our growth moving forward.

Jeff Nordquist Jeff has some more defining job duties. Jeff will still wear a lot of hats at KSS including: Service Manager, Operations Manager and Packaging Supplies Procurement Manager. We are very excited for Jeff as he moves further into these roles.

Dago Sanchez Dago has moved into a full time Driver position; he has spent the last several months as a Warehouse Assistant/Relief Driver. We are excited to have Dago on the road for us each day!

Glade Turner Glade's role has changed to Lead Service Technician. He will continue to perform service work in house and on the road, but will also be a point of contact for other service techs and be involved with some training. Look forward to his new contributions!

Thanks to all of you for your continued contributions to KSS and Affiliates!!

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IT NEWS

IT has grown by 100% during the 2nd quarter. The addition of Adam Ripsam has been wonderful. Adam has jumped right in and started helping staff members with their issues. Please be sure to reach out to him with a call, email or in the hall to say hello and welcome.

As the IT staff has grown so has our requests for support. We implemented two changes during the quarter to assist with supporting our KSS and affiliate staff. The creation of a ticketing system combined with the email address of it.help@kssenterprises.com has benefited us. It allows us to work more as a team and share in the support area. We also incorporated a new phone number for staff to use when requesting support. Calling **x400** or **269.488.0080** will not only increase your chances of getting support but you can leave a message and a support ticket is created.



PURCHASING NEWS

It is that time of the year when everyone looks forward to summer fun, family time, vacations, and of course... gym floors. Well maybe not the gym floors, but it is that time. Kevin and I have been ramping up inventory to support the summer needs! As always, early communication on new or changing needs will be appreciated.

This year has seemed to fly to this point and doesn't seem to be slowing. In the last few months we have been introduced to couple new products. One that is already in place and starting to move which is Kimberly Clark paper line. The other that will be here soon is the Trident line of equipment from Hillyard. Having companies like these two be so excited to work with KSS on new ventures shows how well we are respected in the market and how hard our team works to make KSS successful. Thanks to everyone for helping make these opportunities possible as well as setting us up for future ones.

As we continue to grow and improve it is important that we have good communication with all the locations to support their changing needs. I would like to thank each of them for their efforts to do so, which help Kevin and I immensely. The quicker we know of needs and changes the quicker we can react and support so, Thank You!



Not trying to make the year go any faster, but, we are looking forward to the next quarter and the opportunities that are ahead.

ACCOUNTING NEWS

5 days on the Appalachian Trail

For those who don't know, my youngest son, Sean (aka Foxy) and his wife Autumn (aka Oops) are attempting a thru hike on the Appalachian Trail (AT) – a journey that started in Georgia on March 13th of this year.

The AT is a the longest hiking-only trail beginning at Springer Mountain in Georgia and ending at Mount Katahdin in Maine; 2,189 miles in its entirety. It is a trail full of angels, trail magic and vistas touched only by the hand of God; a trail where everyone is equal, where everyone is family.

On June 6th I met the kids in Front Royal, Virginia where we would begin a 53 mile trek into Harpers Ferry – the unofficial half way point of the AT. That day would be a short day as Foxy and Oops had already put ten miles behind them and I had driven overnight to meet them.

Our hike began at the base of a thousand foot ascent (are you kidding me) followed not long after by another 400 foot ascent. After just 3.3 miles we reached Mosby camp site, a really nice spot built by the boy scouts. Tents were erected and then Foxy showed me how to do my first bear hang. All food and smellies had to be hung in a sturdy tree to keep the bears out; on the trail the saying goes that a fed bear is a dead bear. After a successful bear hang, dinner was made, conversation about the next days hike and then off to bed.

Rising at dawn on day 2 we broke camp and put 13 miles behind us. That evening we camped near a spring and I remember waking in the morning and trying to figure out why the water was running.

Day 3 started out relatively easy but soon we would begin the roller coaster – ten consecutive five hundred ascent and descents over a thirteen and a half mile stretch. Just after the first climb we were blessed with trail magic. Catchup and his son were grilling burgers for the hikers; a massive spread that included chips, fruit, cookies and drinks. We sat with other hikers, listened to stories and ate our fill then continued on our way. Today we would only complete two of those ten climbs as I seemed to be running out of steam. The evening found us at Buzzard Peak – a view well worth the climb. It seemed the Shenandoah Valley stretched on forever.



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ACCOUNTING NEWS CONTINUED.....

Day 4 was a major milestone day for Foxy and Oops. Soon after we broke camp they crossed the 1,000 mile mark, I don't think either of them truly realized how much they had accomplished or how far they had come. I will be forever grateful that I could be there to share that moment! We continued into the roller coaster – five more climbs and I was done, there was just nothing left. The top of the 5th ascent was at bear rocks and the view was breathtaking. The tears that came were a mix of awe and defeat – I wanted the last 3 climbs but my legs said no! It was decided that the kids would continue and we would meet up later that evening and with that we began the descent. At the bottom we were greeted by a young couple that had snacks and drinks and a ride for me – trail angels (those selfless people who go out of their way to help hikers). My angels took me to get food so Foxy, Oops and I would have dinner that evening then they dropped me off on the back side of the roller coaster. I will be forever in their debt and hope someday to pay it forward. Just before sunset we made camp for the last time, Day 5 is Harpers Ferry, a short 7 mile hike and the end of my journey.



In the five short days on the trail, I met the most incredible people, saw beauty beyond compare and pushed my body to its limit. My respect for my kids (and for hikers in general) has grown tenfold and I can say I have never been more proud. Foxy and Oops have faced blizzards and wind storms, hunger, fear and sickness and through it all they have persevered and grown. The trail, this journey, is not for the faint of heart. Those that come are searching, looking for something just beyond their reach.

I am so very thankful that they have allowed me to be a part of this journey as there is something magical about watching your kids chase a dream and something even more magical when you get to be a part of it. Five days on the AT – the hardest, most amazing thing I have ever done and memories to last a life time. For those of you that would like to know what Foxy and Oops have done, are doing, will do here is their blog hikingbyfaithwiththehopwoods.wordpress.com

HAPPY TRAILS!! -Renee Hart



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WAREHOUSE NEWS

The past quarter has been a busy one for the distribution team members. Several team members in Kalamazoo and Plymouth attended KSS's Culture Training. In Kalamazoo, we had to work this in over a three week span so we could balance the time we need driving staff on the road and to get through all the content. We received a lot of great feedback from our team members and a big Thank You to Katie Engle for all the early morning training sessions.

Hopefully most of you have met or already know Dago Sanchez. Dago hired in to KSS as a relief driver but has quickly transitioned in to a full time driving role. Dago services our Grand Rapids market as well as Southwest Michigan (Niles, Decatur, Dowagiac, etc.). Dago has been doing a great job for the team and we're thrilled to have him on board.

Our Kalamazoo warehouse team has been busy integrating the Kimberly Clark products from cold storage into regular bin locations. The team continues to prepare for the ramp up of these products. The Kalamazoo team has also been busy bringing order to the cold storage area by moving items around, installing racking from our old Vine Street building, and adding more bin locations. Part of this process has also included evaluating the warehouse for space and bin locations to add more packaging supplies to our arsenal of products. Congratulations to Rick, Nate and the rest of the team for being proactive and leading these initiatives.

The month of June quickly ushered in EXPO's. EXPO's are a differentiator of KSS from our competition in our industry, and most of us know how much work goes into these events. Not only is there a lot of work above the surface by team members like Christie Tucker, Jenn Pollock and her team (and many others), but there is a lot of work that goes into pulling all of the products, taking care of shuttling items for some of our vendors, and the drivers for picking up and dropping off. Every year we're faced with the challenge of delivering everything the day before and picking everything back up the day of the EXPO. Team members like Jason McGrail, Nate Heeres and Rick Fillmore spend a lot of time figuring out the most economical way to make all of this happen. So a huge thank you to all of the team members that made EXPO's such a great success this year. Another thank you to the Kalamazoo warehouse team members for all of their hard work having our warehouse in A+ condition for our EXPO's. As many of you know, we held a class in the warehouse this year. The Kalamazoo team put a lot of effort in to revamping where things are stored and making sure everything was in tip top shape as many of our customers were out in our warehouse that day.



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WAREHOUSE NEWS CONTINUED.....

One final positive note to make mention of, we will be taking delivery of two new box trucks in the next two weeks. These units will replace Bill Lhamon's and Dago Sanchez's trucks. These are some of the nicest trucks we've ever purchased; fully equipped with power mirrors and windows, Bluetooth, air ride suspension and backup camera's. The team is very excited to get our hands on these new trucks and put them to work.



SERVICE NEWS

We have recently hired our newest Kalamazoo Service Technician, Mike Bailey. He joined us in late May, and brings a wealth of knowledge from past experience. Mike Bailey will be dispatched out of Kalamazoo. Excited to have Mike on-board. Welcome!

This past month, We had Service Team Appreciation Week. It was well received amongst the team. We wanted to say a special thank you to; Christie Tucker, Katie Engle and Ed Stasiak for organizing the event. We appreciated everyone and their participation with the week.

On the eastside, Glade Turner has wrapped up the Birmingham Public Schools Project. Over the course of 6 months, Glade has evaluated 339 pieces of equipment, and completed all approved repairs. With the support of Karen Stoner and Kaile Johnson, this project became a success and will set the foundation for handling future large projects. We have recently started a new project with Western Public Schools in Parma, MI.

THANKS
FOR
BEING
AWESOME

In May, our Service techs had the opportunity to study the Hillyard's new equipment line, Trident. They were impressed with what they saw. This information they gathered will become useful for when we start to see this equipment make their way through our Service Department.

Last week we had the Kalamazoo EXPO at Sports Dr. A big thank you to Bob Crabtree and Jason Lindstrom for doing a superb job on maintaining this facility while we had several customers on-site. Glad you both stepped up to the plate, it made huge difference. Thank You!

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DIRECTOR OF DEVELOPMENT NEWS



West Michigan Walking Challenge

Members of the KSS team participated in the West Michigan Walking Challenge. This was a 6-week challenge that tracked the participants steps throughout the weeks. Although we had some tough competition, we finished in 12th place out of 102 companies with a 6-week average of 67,762 steps!

Congratulations and awesome job to all!

Recognition Program Steps:

- 1) You will receive 3 tokens at the beginning of the quarter
- 2) Give a token to a co-worker to recognize them for going above and beyond in helping customers, team members, doing a special project, helping the organization as a whole – anything you think is beyond “normal” duties and should be recognized! The token can be handed to the person you are recognizing or sent to them via inter-company mail if you are giving to someone at another branch location or another affiliate. Include a short note to let them know why they are receiving with the token if you would like.
- 3) At the end of the quarter turn in the tokens you received to the point person listed below for your location. If you still have tokens you did not give to someone (we hope you don’t!), hold onto those tokens and let the point person know how many you still have.
- 4) Your name will be entered into a quarterly drawing, with one entry for every token received. Five winners will be drawn each quarter.
- 5) The point person will give you 3 new tokens (or if you still had one or two, what is needed to bring that number back to three). The program will start again for the next quarter.

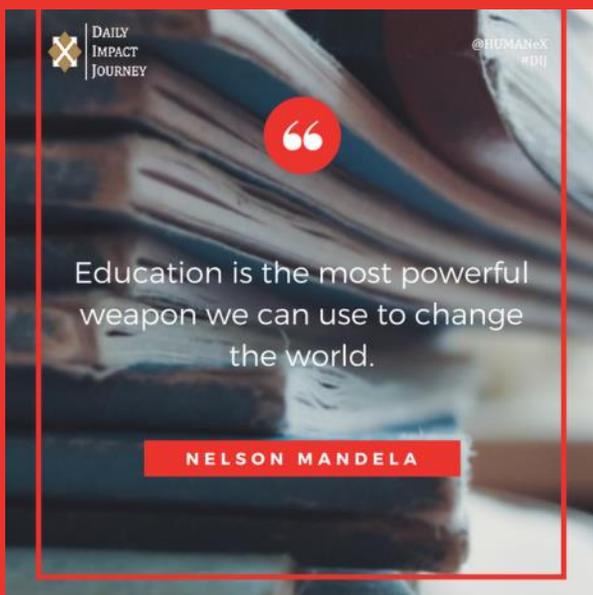


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QUARTERLY QUOTES



“Good leaders develop ideas. Great leaders develop people. The best leaders develop leaders who multiply talent.”
– HUMANeX Ventures



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QUARTERLY AWARD

Congratulations to all of the nominees for the KSS Quarter 2 Core Value Award!!

Alex Brajak—Andrew Harris—Angie Pluta—Bill Lahmon—Bob Crabtree—Bob Schoolmaster—Bob Snyder—Brad Baldner
Brandi Miller—Brian Kovacik—Chris Bellrose—Chris Chomoa—Christie Tucker—Craig Kottke—Craig Town—Dago Sanchez
Debbie Bickel—Dennis Collier—Dennis Smith—Derrick Zenker—Don Burke—Ed Stasiak—Gary Dean—Glade Turner—Gordy Hall
Grace Hernandez-Hill—Greg Goodearl—Guy Lamoreaux—Jake Bloss—Jamie Ogston—Jason Lindstrom—Jason McGrail—Jeff Hansen
Jeff Nordquist—Jenn Pollock—Jim Lee—John Bemke—John Hill—John Morrison—Jose Garza—Julie Everest—Kaile Johnson
Karen Clapp—Karen Stoner—Katie Engle—Kayleen Shafer—Ken Schultz—Kevin Kenz—Kory Deering—Kristen Mirro
Kristie Robbins—Kristi Lewis—Kyle Penning—Lesleigh Rickerson—Luke Zinger—Lynnette Huffstutter—Matt Bernard—Mick Sullivan
Mike Adams—Nate Heeres—Pat Hill—Randy Taylor—Remo DeSantis—Renéa Taylor—Renee Hart—Rick Fillmore—Rick Rusthoven
Rick Smith—Roger Behnke—Ron Rice—Sally Dennany—Scott Bland—Shannon Shier—Sharion Osterhout—Steve Bellmer
Steve Cantrell—Sue Fender—Sue Jacobs—Taylor Cornelius—Terry Dawson—Tim Goff—Todd Bentley—Tom Hill—Tom Hoopes
Tom Scibior—Tony Munson—Yan Hernandez



Congratulations to Jason Lindstrom
on winning the KSS Quarter 2 Core Value
Award! The VALUE award is a peer award
that recognizes those team members
who “live, eat, and breathe” all five of
the Core Values: Rewarding Environ-
ment, Growth and Development, Profes-
sionalism, Results and Excellence on a
daily, weekly, and monthly basis! Thank
you to everyone who voted!

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BBC NEWS

BBC is crazy busy and we have all been going non-stop!

In April, Chris and Renee went to an event for Sonder Farms in Hudsonville, MI to pass out Brix samples! It was a great turnout! They were stuck between the taco stand and the cheesecake stand. Needless to say, they were pumped.



We (finally) hired a new front desk coordinator, Jennie! She's been a big help! We also hired a new driver Tom, and he jumped right into the mix!



Ed still thinks there are weeds everywhere and we still love fireball Friday! Without that, we would all go insane!



HIGH FIVE



Mike has finally entered the wild, wonderful world of parenting!
Welcome Gracyn Jeanette Westrate @ 6lbs 11oz 20 inches

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RAPID SUPPLY NEWS



Rapid added a new driver, John Bonyea to the staff, who has been busy training and delivering the new LVT and Carpet selections Rapid has added to their stock.

Aaron's birthday celebration!



ENERGYST/EMACK NEWS



Emack also exhibited as the sole Manufacturer invited to the Basic Coatings Sport Finish School in Bowling Green, Ohio in May.



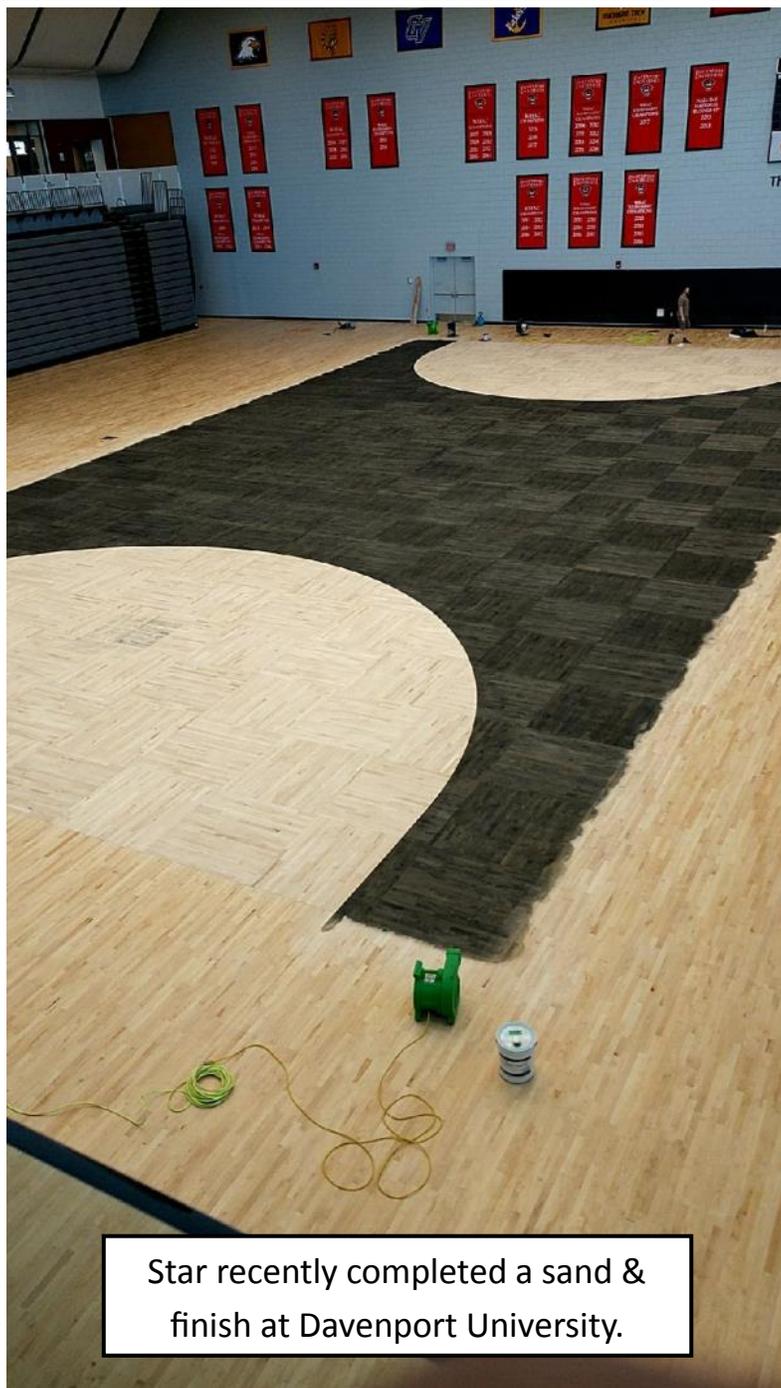
Energyst has begun the journey towards establishing their Mission, Vision, and Core Principles. Efforts have progressed well with lots of fun and lively discussion.

Emack exhibited at the NWFA(National Wood Flooring Association)Expo in Tampa, FL in April. This years show saw record attendance levels with over 3000 visitors.



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STAR FLOORING NEWS



Star recently completed a sand & finish at Davenport University.



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PLYMOUTH NEWS



Ivan Henderson joined the KSS team as an Outside Sales Consultant out of the Plymouth branch and his territory will be covering Flint, Saginaw, Bay City and Midland. Ivan recently worked at HP Products in Michigan and Indiana as a Strategic Sales Representative. His main focus was in selling packaging, chemicals, and tools to facilities. Before HP Products Ivan worked for Wayne Chemicals where he also sold chemicals. Ivan brings with him a high level of knowledge within the packaging & chemical industry to be able to share with the sales team, we look forward to his contributions. In addition to all of Ivan's experience he graduated from California State University and is bilingual in Spanish.

Thank you for supporting the Educational Excellence Foundation.

*Scott Bland,
I'd like to personally thank you for K&S Enterprises being a Bronze Sponsor of Uncorked 2018. Your support enables EEF to continue enriching the learning of students throughout the Plymouth - Canton Community Schools.
Strong schools and strong communities go hand in hand!*

*Mary Ann Foss
Board Chair
Educational Excellence
Foundation*



Thank you for supporting the Educational Excellence Foundation.

*Thank you for
our books! and
the Money \$\$\$*



*make it
rain
\$\$\$\$*

*From Kate
Farrand Eldmery*



On behalf of KSS, Scott Bland was a Bronze sponsor of Uncorked 2018 for the Educational Excellence Foundation. Thank you to Scott for showing how much the community means to you and KSS!

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SOUTH BEND NEWS

Well here we are, "Happy Summer" Everyone!



Debbie and her husband Fred celebrated their 37 year anniversary in May.



Debbie donated her 59th pint of blood in May, over 7 gallons to date!!



Bob Snyder and Family enjoyed a great vacation earlier this year in the Smokies.

Bob has had some great orders coming in from New Prairie Schools for the summer orders.

John Morrison is busy getting his feet wet/ with Demos, training and the expos. Doing very well with trying to get new business in his neck of the woods.

Grace is making headway with an equipment order for School City of Mishawaka. Thanks for taking on some of the Indiana accounts and keeping them on board.

Thanks to Tom and Ed for taking care of several Indiana accounts.

With all the changes it has been a whirl wind for all of us----but we have worked as a team and we continue to move forward!!

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KALAMAZOO NEWS



KSS Enterprises was awarded Employer of the Year from The Zhang Career Center. This is WMU's College of Business. This comes from years of hard work and building a strong partnership with WMU. It's always enjoyable working with students from mock career fairs, practice interviews, speed networking, career fairs, and interview panels....pretty much we don't say no when it comes to donating our time to Bronco Students. This is truly an honor!



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KALAMAZOO NEWS CONTINUED.....

Happy Birthday!



Gordy Hall, Kayleen Shafer, Ren a Taylor, Rick Fillmore, Rick Rusthoven

Welcome!



Adam Ripsam joined our KSS team as an IT Administrator at the Kalamazoo branch. Adam recently did contract work for IBM where he provided high level desktop technology support. Adam also provided executive technology support while working for Stryker. Adam is passionate about having exemplary customer service skills to help end users better understand technology at their own capacity. In addition to all of Adam’s experience he enjoys being a father of 4 and spending time with family.

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KALAMAZOO NEWS CONTINUED.....

WELCOME

Clayton Seager joined our team as an Outside Sales Consultant – Laundry / Warewash for Kalamazoo / Grand Rapids territory. Clayton recently worked at Charter Spectrum as a Broadband / Systems Technician where he performed on-site installations and repairs. Before Charter Spectrum Clayton was a Sales Representative for TruGreen selling lawn care services. Clayton brings with him a high level of energetic professionalism to sales and we look forward to his contributions to the team.

In addition to all of Clayton's experience he enjoys film. He was the Executive Producer of a feature film, '2101'.



Mike Bailey joined our team as the Kalamazoo Branch Service Technician. Mike is from Southwest Michigan and comes to us from Jacks Wholesale Windows. There he was a Service Technician but also assisted with scheduling and in the warehouse, when needed. Mike also spent 11 years at Cartek Group where he was a Service Technician and Quality Control. We are excited for Mike's go getter attitude and strong work ethic making an impact on the team!

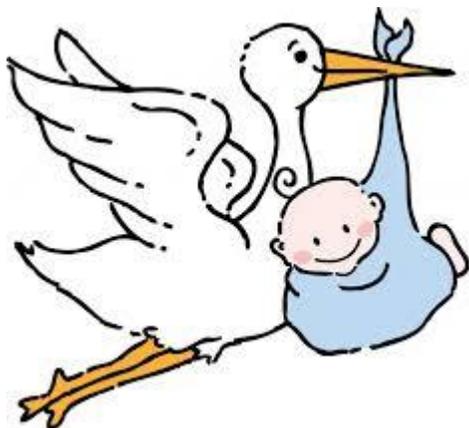
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KALAMAZOO NEWS CONTINUED.....

Karl and Kayleen Shafer welcomed their precious boy

May 7th! Kamden weighed 8lbs 2oz, 21.5 inches long and made his entrance at 4:42am.

He was an unplanned C-section but him and mom both did good! Kayleen says her favorite thing about being a mom is all the snuggling!



Welcome to the World

Jeff and Sydney Nordquist welcomed their precious baby girl June 13th!

Hayes Hill Nordquist weighed 7lbs 2oz, 20.25 inches long and made her entrance at 12:53am. Mom and baby did a great job during birth! Sydney said this about motherhood: Motherhood is more precious than I ever could have imagined. The sleep is sparse and the diapers are plentiful, but there is nothing like snuggling with sweet sleepy Hayes or watching Jeff be a dad. I don't think those things will ever get old.



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KALAMAZOO NEWS CONTINUED.....



Some of the Kalamazoo crew took to the streets to “Run for the Health of it!” in May. What a great opportunity to take advantage of the reimbursement program!

Pictured left to right: Grace Hernandez, Renéa Taylor, Katie Engle, Pete Engle, Carly Dawson, friend Alyssa and Yan Hernandez. Not pictured: Lynnette Huffstutter

Kayleen authored an article on SourceCon.com, titled Maximizing Your Success at College Career Fairs. She goes on to explain the importance of building relationships with potential candidates and how attending career fairs is beneficial in recruiting. To view the entire article use this link: [https://www.sourcecon.com/maximizing-your-success-at-college-career-fairs/?](https://www.sourcecon.com/maximizing-your-success-at-college-career-fairs/?utm_source=facebook&utm_medium=social&utm_campaign=SocialWarfare)

[utm_source=facebook&utm_medium=social&utm_campaign=SocialWarfare](https://www.sourcecon.com/maximizing-your-success-at-college-career-fairs/?utm_source=facebook&utm_medium=social&utm_campaign=SocialWarfare)



Catch the Momentum, Be the Momentum

KALAMAZOO NEWS CONTINUED.....



2018 | kalamazoo
PRIDE
LOVE WHO YOU ARE

Some of the crew from Corporate
attended the 2018 Kalamazoo
Pride Festival!



Taylor, Katie, Ren ea, Kristie R., Karen C.



X and Mike Bailey

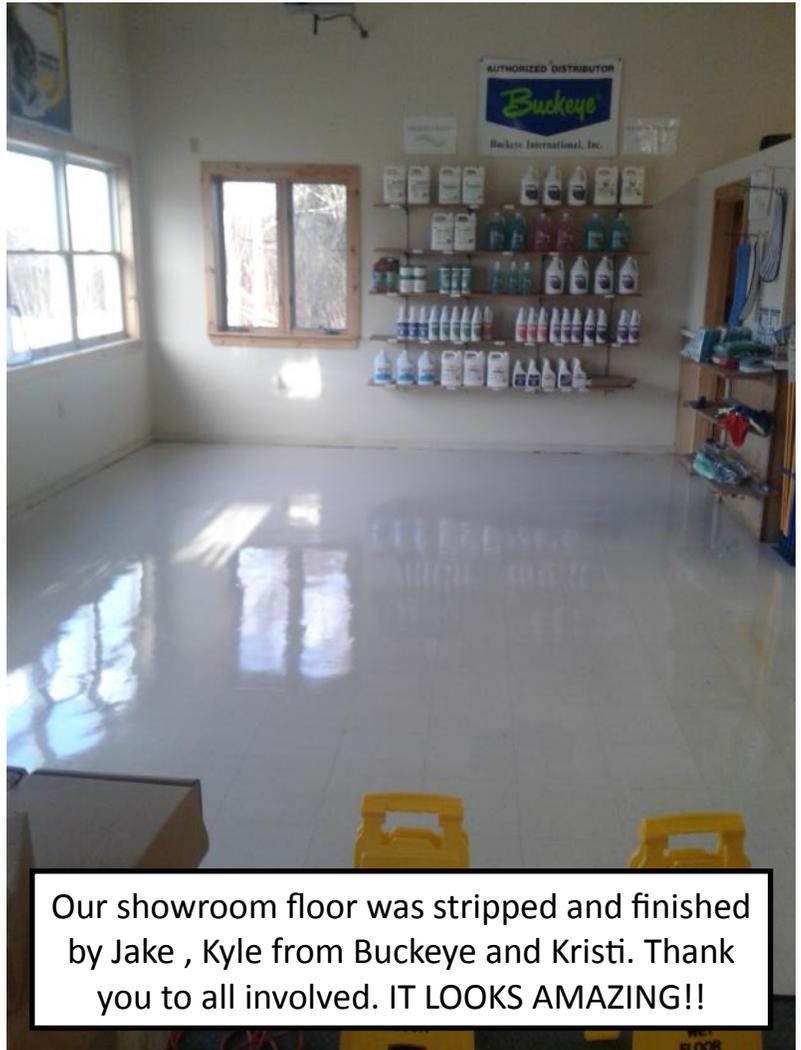


Catch the Momentum, Be the Momentum

PETOSKEY NEWS



Alex Brajak's little girl Nora turned one. She's growing up so quickly!



Our showroom floor was stripped and finished by Jake , Kyle from Buckeye and Kristi. Thank you to all involved. IT LOOKS AMAZING!!

- ◆ Mike Adams recently went to Pennsylvania as per request from the Street Rod Association to help run the car show there. This is new for Mike as he usually runs the yearly show in Kalamazoo and Louisville, KY.
- ◆ Steve Bellmer has recently inherited two dogs from his son, a Chocolate Lab and a Black Lab. Steve is really getting his steps in as he walks the dogs. Some may say that they are walking him.
- ◆ Kristi Lewis is now doing the purchasing for the Petoskey branch. In her free time she is playing softball and in her 8th season of slow pitch softball.

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JACKSON NEWS



Jackson is on FIRE! Machines are ROLLING out of the warehouse!

Jackson sold:

2—T-300's

3—T1B 15

1—iMop

1—Nobles Speed Scrub 20

1—Nobles Typhoon



Andrew is chasing his dream!

Randy Tausch and his team at Vassar Public Schools purchased aC3HP for cleaning their restrooms and locker rooms in the High School/Middle School. They have used other types of restroom cleaning systems in the past. They really like ease of use of the C3HP and how little space it takes up in their closets. During the training they noticed how well the Suprox worked on their tile and grout. They will be ordering another one next month for the Elementary! **Great Job Andrew!**



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PLYMOUTH NEWS

The Plymouth branch is off to a good start for the Summer plenty of stock and more coming thanks to Ron and Kevin. Plenty of Essity paper, Buckeye and Hillyard; the racks are full and we are ready to go. Greg, Remo and Ken have been doing some rearranging of the racking and setting up more bin locations to make things easier to pull. Jason Lindstrom has helped us out a couple of times in the last few months repairing, replacing, patching, and doing whatever he can do to keep the place in good shape. Jason don't forget about us, we still have some things on the to do list, a big Thank You for the work you do.

Scott Bland has been busy assisting Hurricane Cleaning one of his customers who was just awarded the cleaning contract for Eastpointe Schools. Scott has also had a couple of nice Tennant machine orders one for Harper Woods Schools a Tennant rider and one for Art Van of Canton, a Tennant walk behind.

Kory has started to get some orders for gym finish Rochester, Clarkston, Lake Orion all getting an early start with those orders, making it a little easier for all that are involved. Holly Schools just placed a nice machine order for 20 pieces of equipment including a Nobles walk behind. Kory also added a new customer, St Francis Cabrini in Allen Park, they purchased a Square Scrub and with Kory's assistance started stripping all the floors.



Brad has been busy with Birmingham Schools; they have made the annual Summer orders for floor finish, gym finish and stripper, they like to order by the full pallet, everyone likes it that way especially Brad. Shrine High School is doing their gym floor with Hillyard Re-Con, with help from Brad to get it done right. Brad has also been working with a local plumbing store in the Royal Oak area that is very interested in the Endure Drain Cleaner, they are hopefully getting close to placing that first full pallet order.



This Moon flower comes up each year on the side of our building in Plymouth. It blooms at night, and the flowers wilt away once the sun hits them. Got this picture before the sun could take its toll on them.

Don has just assisted Washtenaw ISD Schools in setting up 2 new buildings, they gave Don a nice order for each building with equipment and other cleaning supplies to get them started. Morenci Schools came through also with a nice order for floor finish and gym finish. Corporate Cleaning Livonia has added some more new accounts and Don has been installing dispensers and training the new employees, helping with whatever he needs to do for a new start up.



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GRAND RAPIDS NEWS

On Tuesday May 22nd the Grand Rapids team banded together to make our home more attractive. After 7 years our landscaping had become overgrown and was in dire need of help. With a little help from Luke's truck, a LOT of hand tools we were able to pull, prune and weed the landscape and make everything look like we care (which we do). With the upgrading done Ed then had the new woodchips brought in so now everything is looking great again! Thank you to the whole team!



Catch the Momentum, Be the Momentum

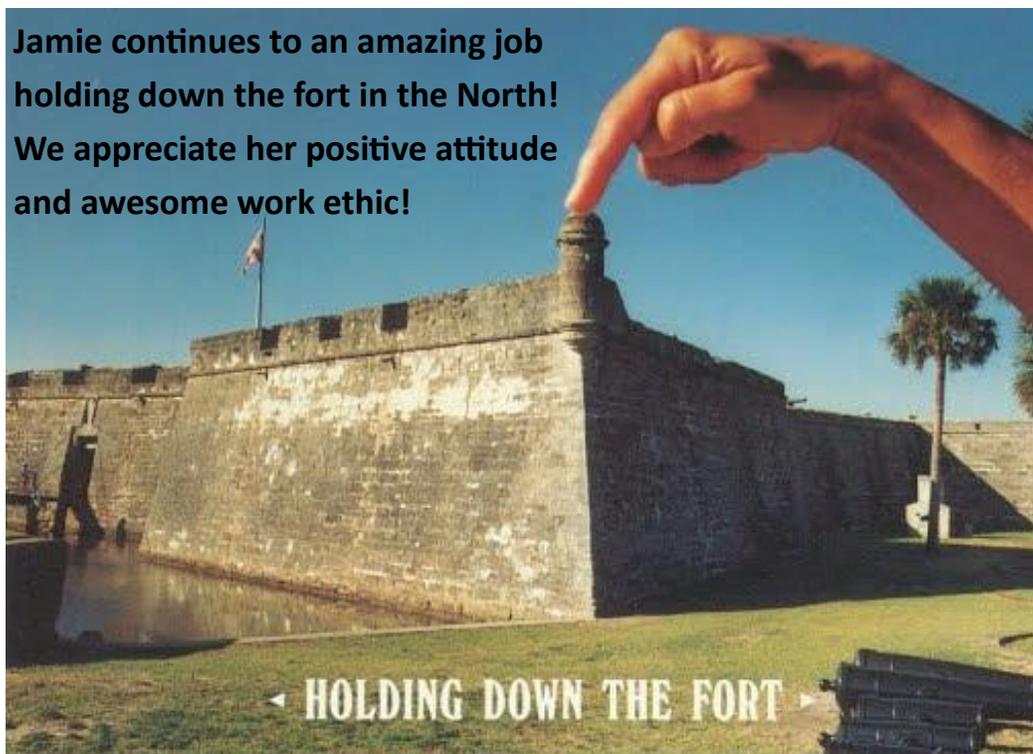
GRAND RAPIDS NEWS CONTINUED.....

Callahan Jones joined our KSS Team as our Summer Marketing Intern in the Grand Rapids branch. Callahan just finished his junior year at Cedarville University in Cedarville, OH. He is studying Journalism with Minors in Interactive Web Design, Music and Biblical Studies. For the past two years he has been the Editor, Content Creation and Content Manager for Cedars Newspaper, Web / Print. This is an award-winning student news publication and he is responsible for the creation and upkeep of the digital presence. In addition, for the past 4 years he was an intern at Stereotonic Web where he assisted the main designer and developers with website creation and upkeep of the Wiz-Bang website. We are excited for Callahan to bring his passion for Marketing and ideas to the team this summer.



SAULT STE MARIE NEWS

Jamie continues to an amazing job holding down the fort in the North! We appreciate her positive attitude and awesome work ethic!



WELLNESS CORNER

Longer days and warm weather is rejuvenating and may get you outdoors more often. Your health is important throughout all stages of life, and throughout the entire year. Here are 5 tips and tricks as we move into the hot days of summer to help you stay in good health.



Apply Your Daily SPF – Applying sunscreen is important and not just to reduce funky tan lines. Not only can sunscreen help prevent skin cancer, but it has also been proven to help slow down your skin’s aging process. Severe sunburns, also called sun poisoning, has a slew of health concerns all on its own, such as extreme dehydration. Slather up on sunny *and* cloudy days. The sun’s harmful rays that cause sunburn can penetrate through the clouds.

Embrace “Healthier” BBQ’s – We all love a good barbeque during the summer. It’s a time to enjoy good food and good company. Instead of throwing down the traditional brats and burgers on the grill, opt for some grilled chicken or fresh fish. Throw some veggies on the grill, making sure to include the colors of the rainbow.

Hydrate, Hydrate, Hydrate– This may sound like a broken record, but it is SO IMPORTANT to pay close attention to your water consumption in these hot summer months. Drinks that contain caffeine actually dehydrate, and sugary juices and drinks do not hydrate nearly as well as plain water. For every hour that you are in the sun, it is recommended that you drink 1-2 glasses of water.



Avoid Over-Intoxication – It’s understandable that during summer you want to have a good time, but its important to cool it on the alcoholic beverages if you are going to be outside for more than a few hours. Alcohol causes dehydration and when mixed with the sun and warm temperatures, the dehydration level multiplies. If you do plan on knocking down a few drinks while outdoors, make sure you have extra water in between the alcoholic drinks. Try and stay in shade and cool yourself down with ice if possible.

Enjoy Nature’s Bounty – During the summer months we have more fresh fruits and vegetables available to us. Consuming foods that are cooling and light – fresh fruits, vegetable juices, raw leafy salads, and lots of water – will nourish your body for summertime activities. Consuming these fresh foods will give you the nutrients your body needs and the energy you desire.



UP CLOSE AND PERSONAL.....

....with Chris Chomoa

Chris works in the showroom at the Grand Rapids Branch and has been part of the team for almost 3 years. She really enjoys her coworkers and said everyone is a team player and gives 100%. She loves the customers she sees and enjoys learning something new every day.

She's from Muskegon Michigan, moved to Grand Rapids when she went to college at Grand Valley. She got her degree in Public Administration. While attending college, she was employed by UPS. She had multiple jobs titles within that time. After her degree, she was promoted to an account executive, and left the company after having a baby. She had the privilege of being a stay at home mom for 16 years. She then decided to join the KSS team where she has brought great customer service.

She has 3 kids and has been married to her husband John for 21 years. Her oldest son Ethan is 18 years old and just graduated from high school. He's going to GVSU in the fall. Her second son Hudson is 17 and will be a senior in High School this fall. Both of her sons played baseball throughout the years. Her youngest is her daughter Mikayah who is 13 years old and she plays club volleyball year round. She has a golden doodle named Lucy, who her family says is Chris's favorite "kid". She also has backyard chickens.

Chris has many hobbies which include painting, drawing, skiing, biking, paddle board, running, and she loves camping and anything outdoors.

She's going to NY with her daughter, mother-in-law and sister-in-law this summer and looks forward to



some family time and relaxation. Her family went to Punta Cana this past year.

One thing most people don't know about Chris is that she almost drowned when she was 10. She fell into a channel and wasn't able to get out until she was rescued. Also, she was on the show Bozo when she was 10 years old!

We love having Chris part of our team and greatly appreciate her contributions!



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CELEBRATING YOU!

July

- ◇ Mike Westrate (BBC) - 5
- ◇ Bill Lhamon (KSS) - 6
- ◇ Dennis Durek (BBC) - 7
- ◇ Guy Lamoreaux (KSS) - 10
- ◇ Christie Tucker (KSS) - 14
- ◇ Mick Sullivan (KSS) - 19
- ◇ Bob Crabtree (KSS) - 19
- ◇ Kory Deering (KSS) - 21
- ◇ Rick Smith (KSS) - 22
- ◇ Joe Collins (RSS) - 22
- ◇ Jeff Nordquist (KSS) - 23
- ◇ Andrew Harris (KSS) - 27
- ◇ Jake Bloss (KSS) - 27
- ◇ Celeste Dunkelberg (BBC) - 31

August

- ◇ Randy Taylor (KSS) - 1
- ◇ Chris Montague (BBC) - 1
- ◇ Sue Fender (KSS) - 3
- ◇ Mike Adams (KSS) - 5
- ◇ Glade Turner (KSS) - 7
- ◇ Jeff Hansen (KSS) - 15
- ◇ Renee Harris (BBC) - 17
- ◇ Jason Tietz (ENG) - 17
- ◇ Julie Everest (KSS) - 18
- ◇ Daryl Chamberlain (BBC) - 19
- ◇ Todd Bentley (KSS) - 22
- ◇ Steve Bellmer (KSS) - 24
- ◇ Mike Kirby (KSS) - 25
- ◇ Derrick Zenker (KSS) - 27
- ◇ Greg Goodearl (KSS) - 30

September

- ◇ Adam Ripsam (KSS) - 1
- ◇ Mike Chippewa (KSS) - 3
- ◇ Judi Blackmer (KSS) - 8
- ◇ Clayton Seager (KSS) - 13
- ◇ Jason Carpenter (KSS) - 15
- ◇ Deb Bickel (KSS) - 20
- ◇ Dave Hess (BBC) - 25
- ◇ Bob Snyder (KSS) - 26
- ◇ John Viltz (KSS) - 27



HAPPY ANNIVERSERY!

July

- ◇ Joe Collins (RSS) - 25
- ◇ Kristi Lewis (KSS) - 1
- ◇ Eric Grinwis (BBC) - 1
- ◇ Roger Behnke (KSS) - 16
- ◇ Karen Clapp (KSS) - 3
- ◇ Anthony Noffke (ENG) - 1

August

- ◇ Celeste Dukelberg (BBC) - 32
- ◇ Steve Bellmer (KSS) - 13
- ◇ Sharion Osterhout (KSS) - 13
- ◇ Tom Scibior (KSS) - 13
- ◇ Jason Lindstrom (KSS) - 1
- ◇ Sue Fender (KSS) - 14
- ◇ Chris Montague (BBC) - 20
- ◇ Tony Munson (KSS) - 5
- ◇ Randy Taylor (KSS) - 19
- ◇ Kevin Kenz (KSS) - 31
- ◇ Tom Carpenter (KSS) - 14

September

- ◇ Kory Deering (KSS) - 7
- ◇ Christie Tucker (KSS) - 4
- ◇ Yan Hernandez (KSS) - 2
- ◇ Pete Engle (BBC) - 4
- ◇ Chris Chomoa (KSS) - 3
- ◇ Gordy Hall (KSS) - 1
- ◇ Renéa Taylor (KSS) - 4
- ◇ David Hess (BBC) - 27
- ◇ Chris Bellrose (KSS) - 3
- ◇ Morgan Raymer (BBC) - 3
- ◇ Remo DeSantis (KSS) - 4
- ◇ Jason Carpenter (KSS) - 5
- ◇ John Viltz (KSS) - 5
- ◇ Lynn Marceau (KSS) - 17

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EMACK
Manufacturing

Questions? Comments? Suggestions?

**Don't hesitate to contact Taylor Cornelius or
Katie Engle!**